Blackhawk Bowhunters Board of Directors Meeting Minutes March 7, 2022 @ 6:30 PM @ Blackhawk Clubhouse

Officers		Board Members									
x Dale Goytowski - President		Kurt Baus	X	Mark Noyce							
x Dannielle Hendon – Vice President	X	Tony Bickel	X	Jeff Schultz							
x Jerry Gleisner – Treasurer		Brian Kreutz	X	Jamie Zahalka							
x Amy Crooks – Secretary	Х	Lance Lafler									
Board Assistants											
Alex Binter		Jim Burns		Michael Waisbrot							
Sheryl Blaschka	Х	Lowell Olcott	Х	Dennis Zintz							
Jeff Button		Phil Pellitteri									

Secretary:

- Review minutes from the February 2022 meeting
 - ✓ Jerry made motion to approve minutes; seconded by Tony; motion approved
- Next meeting will be held April 4, 2022 at 6:30pm

Treasurer:

- Review the treasures report
 - ✓ Approximately \$167k cash on hand
 - ✓ Approximately \$8,800 decrease from 2021 to 2022
 - > Largest expenses:
 - 20 Block targets
 - Animal paper targets
 - ATV deposit
 - Raffle items
- Jamie made motion to approve treasurers report; seconded by Mark; motion approved
- Create a system to track donations & grants earmarked for the Youth/Beginner Program along with a process to track how the money is spent
 - ✓ Jerry created an income category called "income/grants" on the treasurer's report with a separate spreadsheet to include additional details

• Membership:

- Thru February 2022 we have 197 total members on 125 total memberships:
 - ✓ 61 complimentary members on 43 memberships
 - ✓ 30 early 2022 members on 14 memberships
 - ✓ 106 regular members on 68 regular memberships
- Thru February 2021 we had 178 total members on 126 total memberships:
 - ✓ 68 complimentary members on 50 memberships
 - ✓ 24 early 2021 members on 16 memberships
 - ✓ 86 regular members on 60 regular memberships

• Kitchen:

- Will vacuum seal future burgers before freezing to prevent from drying
- Jamie will coordinate pulled pork before vortex

• Maintenance:

- Need to recruit a maintenance assistant
 - ✓ A Blackhawk member (Greg Shirek) has expressed an interest. Waiting on a decision.
- Install an awning over the metal shed service door to prevent the door from freezing shut
 - ✓ Lance will contact Cleary Building Corp for a recommended solution
- Lance will review/update the Work Opportunities tab
 - ✓ Post a To Do List on a white board in the clubhouse (Horicon does this)
- Review the status of projects
 - ✓ Have members clean the indoor facility to meet work requirements
 - > Create schedule and a checklist
 - Several members have volunteered to clean the indoor facility
 - Recruit additional members to complete monthly scheduled cleanings
 - ✓ Deal with invasive species in the wooded areas based on Good Oak's recommendations

- > Joe Pertzborn suggested pulling up the honeysuckle with a skidder
 - Dennis will coordinate this with Joe & work around the future shoots
- Safety concerns associated with removing invasive species along 80 NFAA yard target lane – Tony
 - Once the brush is removed, people will be more visible near the 80-yard target in the woods, causing some safety concerns
 - Safe shooting stake placement for tournaments will be important

• Tournaments:

March 5/6 Indoor Brush Shoot results

Year	Month	Shoot Name	Registration	Bar	Pop	Gross	# of Shooters	FSC	# of Club Shooters	% Club Shooters	% of Total Members
2022	March	Brush Shoot	\$552	\$155	\$46	\$753	58	4	15	25.9%	7.6%
2020	March	Brush Shoot	\$820	\$103	\$10	\$933	79	2		0.0%	

- ✓ Recommend discussing ideas to bring more Blackhawk members to the shoots
- Vortex Open scheduled for 8/13/2022
 - ✓ Mark reached out to Bear Archery awaiting return call & has meeting set up
 - ✓ Items have been arriving: Elite bows, Buck knives, Release, Broadhead, Arrows, Cases, First Lite clothing
 - ✓ Deposits have been placed for tents
- HHAUSA Veterans Shoot scheduled for April 28-30, 2023

• Leagues:

- Winter Indoor Leagues
 - ✓ Tuesday Hunter Alex Binter
 - ✓ Wednesday Hunter Jeff Schultz
 - ✓ Thursday Target Jeff Button
 - ✓ Thursday Trad Jim Burns
- Leagues continue through the end of March

• Media/Communications:

• Lowell & Kurt planning to update the website this year

Youth/Beginner Program:

- O Donations in the name of Tom Cork for the Youth/Beginner Program
 - ✓ \$350 in donations made thus far
- o Program was successful
 - ✓ 10 memberships obtained from attendees of the program
 - ✓ \$470 of raffle tickets purchased
 - ✓ Rented 6 rental bows through the program

• Club Improvements:

- Status Update: DNR Shooting Range Development Grant Program
 - ✓ Submitted grant application covers the following projects:
 - Extend half of the existing 20-yard-long indoor archery range by 10 yards
 - Construct multiple elevated shooting platforms on the outdoor ranges
- Establish a Long Term Goal
 - ✓ Seek input from the membership via a survey in March. The survey will include the following options:
 - ➤ Option 1 Purchase 20-30 acres of land, build a 50-60 yard indoor range at the new location & sell the existing property on PB.
 - > Option 2 Build a 50-60 yard indoor range at the current location
 - > Option 3 Maintain current status quo
 - > Option 4 Write in option or comments
 - ✓ Dale will send Kurt & Lowell detailed information for the survey

Old Business:

- o 6 adjustable bows (4 right-handed, 2 left-handed) have been purchased for a rental program.
 - ✓ All 6 have been rented following Youth program
- o Replace the old ATV with a Polaris Sportsman 450 from Engelhart
 - ✓ Scheduled to arrive sometime in March 2022

- ✓ Dale looking into cost of insurance for the new ATV, however since used solely on private property this may not be necessary
- Private Archery Lessons
 - ✓ Alex Yant taught a total of 6 lessons in February.
 - ✓ Due to time constraints Alex is moving away from offering private lessons beginning May 1st.
 - ✓ Alex assisted with the Youth/Beginner and is open to helping with any similar initiatives.
 - ✓ Alex and Sheryl discussed working together to offer monthly group lessons at some point, but the plan is still a work-in-progress.
- Construct a fence along the Blackhawk/Ice Age Trail property line in 2022
 - ✓ Plan to install a smooth wire or hog wire fence with metal posts along the boundary
 - Property boundary survey has been completed
 - Will also consider a wood fence option
 - ✓ Need to construct two more walls along ice age trail boundary for the 3D target course
- Fundraising
 - ✓ 2022 Raffle Jerry
 - > \$3,020 income in ticket sales so far
 - ➤ 21 members have purchased tickets (8%)
 - ➤ \$470 of tickets were purchased from youth program participants
 - Attendee of youth program suggested another company that is more cost effective than EconoPrint
 - > \$250 purchased online
 - > \$130 purchased at Brush shoot
 - Application for 501c3 non-profit status Dale
 - > Dale, Jerry & Tony met with a lawyer (Jessica) regarding the application
 - Jessica felt comfortable the 501c3 application will be approved by the IRS
 - Adult leagues are only potential application issue deemed social vs. educational
 - Income from leagues may have to be filed on taxes differently if the IRS has a problem with revenue from this category.
 - ✓ Legacy Donation Program
 - Review/approve the preliminary language Tony developed based on the Natural Resources Foundation of Wisconsin legacy program
 - > Develop a list of categories (choices) for how the donations can be used
 - > Create a marketing plan
 - Once information is formulated media team can post on website and social media
 - ✓ Camille Zanoni applied for grants to support Blackhawk's youth programs
 - ➤ \$1,000 grant from the Outdoor Heritage Education Center (OHEC) Grant Received
 - ➤ \$1,000 grant from the Cabela's Outdoor Fund Application submitted
 - ✓ Sponsor/Donation Recognition
 - Will post recognition at clubhouse and on the website

• New Business:

- Dates for summer league
 - ✓ Start May 5th, End August 4th
 - ✓ Sign-up sheet is posted in club

• Any Other Issues

No discussion

Motion to Adjourn

Seeing no further business, Jamie made motion to adjourn, motion seconded by Jerry; motion approved.

Next board meeting will be on **Monday April 4, 2022 at 6:30pm.** Respectfully submitted by Amy Crooks.