

Blackhawk Bowhunters  
Annual Membership Meeting & Board of Directors Meeting Minutes  
January 3, 2022 @ 6:30 PM @ Blackhawk Clubhouse

Officers		Board Members	
x	Dale Goytowski - President		Brian Austin
	Dannielle Hendon – Vice President		Brian Kreutz
x	Jerry Gleisner – Treasurer		Jamie Zahalka
x	Amy Crooks – Secretary	x	Jeff Schultz
	<b>Board Members</b>	x	Kurt Baus
	Alan Riggs		
	Alex Binter		

**Annual Membership Meeting**

- **Election of Officers and Board Members:**
  - Vice President – Dannielle Hendon
  - Secretary – Amy Crooks
  - Maintenance – Lance Lafler
  - Media/Communications – Kurt Baus
  - Tournaments – Tony Bickel
  - Jerry made motion to unanimously approve the above candidates; seconded by Mike; motion approved
  
- Proposed changes to the By Laws
  - Primary changes were to reduce the number of board members and add assistants
  - Changes occurred in Section 2 on page 4 and Section 1 on page 5
  - Amy made motion to approve changes; seconded by Jerry; motion approved
  
- Major Club Improvement Projects
  - Purchase 1.3 acres of land from Joe Pertzborn
    - ✓ The additional acreage would increase the value of the overall club property
    - ✓ Currently Joe agreed to the purchase price of \$25K; however, does not want to sell right now, he agreed to contact Blackhawk first when interested in selling
    - ✓ Jerry made motion to approve the purchase of this land up to \$30k; seconded by Mike; motion approved
  - Build addition to extend half of the existing 20-yard-long indoor archery range by 10 yards.
    - ✓ Addition would extend to easement
    - ✓ Approximate cost is \$60K
    - ✓ Project would qualify for a DNR grant; pre-approval has already been granted and elevated to the next stage of approval process
    - ✓ Design of the project to be discussed at future meetings; discuss rail system for ease of moving the targets; discuss adding additional space for storage and heating
    - ✓ Survey was conducted – strong vote in favor for this project
    - ✓ Jeff made motion to approve the 10-yard addition to the indoor archery range if the project was approved by the DNR; seconded by Mike; motion approved.
  
- Other Club Improvement Projects
  - Blacktop the driveway and the parking lot
    - ✓ Approximately \$65-87K
    - ✓ Qualifies for a DNR grant – increases ADA accessibility
  - Construct multiple elevated shooting platforms
    - ✓ Construct by broadhead range, target range, and #1 tournament target (additionally this one is ADA accessible)
    - ✓ Approximately \$17K
    - ✓ Submitted grant already has preliminary approval and is elevated to the next stage of the approval process
    - ✓ Mark made motion to approve the construction of multiple elevated shooting plans if the project is approved by the DNR; seconded by Mike; motion approved
  - Construct a fence and signage along the north Ice Age Trail and east property lines
    - ✓ Approximately \$3,200.00
    - ✓ Club member will survey and mark the west boundary in February

- Review & discuss long term goal options
  - Sought input from the Blackhawk membership to develop a long-term goal for the club
    - ✓ Option One: Move to a new location with more land
      - Would need to identify an area with 20-30 acres
      - Current cost for wooded property in this area is \$50k/acre
    - ✓ Option Two: Construction of a new indoor range at our current location
      - Approximate cost to demo current property \$10-15K
      - Approximately \$630-760K
      - Current small business loan rates are 5%
  - Solicit ideas & comments about the estimated costs and how to fund the long-term goal
    - ✓ No membership comments were received
    - ✓ Discuss adjusting current board position duties vs creating a new board position to meet fund raising efforts

## **Board of Directors Meeting**

- **Secretary:**
  - Review minutes from the December 2021 meeting
    - ✓ Jerry made motion to approve minutes; seconded by Mike; motion approved
  - Date & time for the next meeting is February 7, 2022, at 6:30pm at Blackhawk Clubhouse
- **Treasurer:**
  - Review the treasurer's report
    - ✓ Approximately \$170k cash on hand
    - ✓ Approximately \$13k decrease from 2020 to 2021
      - Largest expenses:
        - 3D inserts
        - McKenzie paper targets, Grinder, etc.
        - Property taxes
    - ✓ Jeff made motion to approve treasurer's report; seconded by Mark; motion approved
  - Five-year capital budget
    - ✓ Replace the old ATV in 2022 (approximately 27 years old)
      - Recommend looking for something \$10K or less
      - Josh Crooks will research this and bring information to next meeting
- **Membership:**
  - Thru December 2021 we had 341 total members on 243 total memberships:
    - ✓ 73 complimentary members on 51 memberships
    - ✓ 24 early 2019 members on 16 memberships
    - ✓ 244 regular members on 176 regular memberships
  - Thru December 2020 we had 388 total members on 253 total memberships:
    - ✓ 86 complimentary members on 56 memberships
    - ✓ 21 early 2018 members on 11 memberships
    - ✓ 264 regular members on 172 regular memberships
  - Proposal to drop 6 month working membership (Aug to Feb) - Jerry
    - ✓ Jerry will discuss the number of members this change will impact with Brian
    - ✓ Will discuss and vote on this change at the next meeting
- **Kitchen:**
  - No discussion
- **Maintenance:**
  - New maintenance director will begin in February; will discuss addition of a maintenance assistant
  - Review/update the Work Opportunities tab
    - ✓ Post a To Do List on a white board in the clubhouse (Horicon does this)
  - Review the status of projects
    - ✓ Have members clean the indoor facility to meet work requirements
      - Create schedule and a checklist
      - Several members have volunteered to clean the indoor facility
      - Recruit additional members to complete monthly scheduled cleanings
    - ✓ Deal with invasive species in the wooded areas based on Good Oak's recommendations
  - Purchased new archery range targets to replace worn out target butts

- **Tournaments:**
  - Reviewed and approved the 2022 tournament schedule
  - March 5/6 Indoor Brush Shoot
  
- **Leagues:**
  - Winter Indoor Leagues
    - ✓ Monday Youth – Alan Riggs (Have not heard back from Alan yet)
    - ✓ Tuesday Hunter – Alex Binter
    - ✓ Wednesday Hunter – Jeff Schultz
    - ✓ Thursday Target – Jeff Button
      - Email will be sent with a reminder that it begins this week
    - ✓ Thursday Trad – Jim Burns
  - Low registration so far for Tue/Wed Hunter leagues
    - ✓ Recommend combining leagues into one night if no additional registration
  
- **Media/Communications:**
  - Website calendar
    - ✓ Review current information and discuss any required updates
  - Kurt will make Facebook events for the 2022 shoots
  - Will send a message to the WI archery shoots group
  - Kurt sent out the newsletter last week
  - Kurt will discuss the addition of new members to the email list
  - Discuss suggestions for a board member being present at the club for inquiries of a club tour/interest
  
- **Youth/Beginner Program:**
  - The 2022 youth/beginner program is scheduled to begin in January
    - ✓ The program is limited to fully vaccinated individuals
    - ✓ Review registration status & discuss any issues
      - 110/120 spots are filled
      - 10 intermediate slots open
      - 11 people are on the beginners waiting list
  
- **Club Improvements:**
  - DNR Shooting Range Development Grant Program
    - ✓ The program provides grants up to \$75,000 for shooting range development projects
    - ✓ The program will fund up to 75% of the project cost
    - ✓ Reviewed list of projects for 2022
  
- **Old Business:**
  - Private Archery Lessons
    - ✓ Alex Yant taught 8 archery lessons during the month of December
  - Construct a fence along the Blackhawk/Ice Age Trail property line in 2022
    - ✓ Plan to install a smooth wire or hog wire fence with metal posts along the boundary
    - ✓ Build two more walls along ice age trail boundary for the 3D target course
  - Fundraising
    - ✓ 2022 Raffle – Jerry
      - Jerry made motion to approve \$4,500.00 in raffle prize items; seconded by Kurt; motion approved.
      - Raffle prizes:
        - 2021 spent \$5k
        - 2021 net \$3,800.00 (Jerry donated \$1,100.00)
        - Total members 256 purchased tickets in 2021; 29% of members sold tickets
        - 2020 spent \$6k; 2019 spent \$4,345.00
    - ✓ Legacy Donation Program
    - ✓ Investigate applying for 501c3 non-profit tax status
      - Dale, Jerry, & Tony have a meeting set up with an attorney on Jan 18<sup>th</sup> to discuss further
    - ✓ Camille Zaroni is applying for grants to support Blackhawk's youth programs
      - \$1000 grant from the Outdoor Heritage Education Center (OHEC)
      - \$2500 grant from the Cabela's Outdoor Fund
    - ✓ Sponsor/Donation Recognition
      - Post recognition at clubhouse

- **New Business:**
  - Proposed Hunter Safety Classes
    - ✓ Spring Hunter Safety Class Dates
      - April 5th Tuesday 5 pm to 9 pm
      - April 7th Thursday 5 pm to 9 pm
      - April 8th Friday 5 pm to 9 pm
      - April 9th Saturday 7 am to 1 pm
    - ✓ Fall Hunter Safety Class
      - Aug 22th Monday 5pm to 9 pm
      - Aug 25 Thursday 5pm to 9 pm
      - Aug 26 Friday 5pm to 9 pm
      - Aug 27 Saturday 7 am to 1 pm
    - ✓ Jerry made motion to approve Hunter Safety class dates; seconded by Amy; motion approved
  
- **Any Other Issues**
  - No discussion
  
- **Motion to Adjourn**
  - Seeing no further business, Jerry made motion to adjourn, motion seconded by Amy; motion approved.

Next board meeting will be on **Monday February 7, 2022 at 6:30PM.**  
Respectfully submitted by Amy Crooks.