

Blackhawk Bowhunters Board of Directors Meeting  
May 05, 2014  
6:30 Clubhouse

The meeting was called to order by President Dale Goytowski. Board members and guests present were; Tony Bickel, Jerry Gleisner, Rick Gitzke, Tom Keleny, Vic Marsh, Ed Pierick, Jeff Schultz, Chad Worrall, Jamie Zahalka and Buzz Zwellter.

Dale called for the meeting to order and asked for Committee Reports.

**Secretary:**

- Meeting minutes were discussed. Vic made a motion to approve the minutes. The motion was seconded by Tom. The board voted and the motion carried.
- The next board meeting will be held on Monday, June 2nd, at 6:30PM.

**Treasurer:**

- Jerry provided a summary of the April Financials. Jerry brought up the topic of having an operating reserve account which would be 75% of the last three operating expenses. The expenses did not include cost of targets or items like driveway repair. After discussing, Tony made a motion to accept the April 2014 Profit and Loss statement, the list of checks written (See Attachment) and the operating reserve account. The motion was seconded by Vic. The board voted and the motion carried.
- As of 3/31 the club has \$3,317.41 in Savings and \$62,046.54 in Checking.
- Jerry presented a schedule of revenue, expenses and net income for the past 7 years. The purpose was to determine how much the club could afford to spend annually on a mortgage. After discussions it was agreed that the club can currently only support a mortgage of \$7,000 annually. The board also discussed what amount of current funds should be ear marked for future capital improvements. A motion was made to set aside \$35,000 of cash for capital improvements. The board voted and the motion carried. Jerry will move \$17,500 from checking into a CD and 35,000 from checking into savings ear marking it as capital improvements.

**Membership:**

- Jerry reported that as of 4/30/2014 we have 69 complimentary members on 55 memberships and 165 paying members on 102 memberships. As of 4/30/2014 we have collected \$7,580 in membership fees. The 2014 membership run rate is behind the 2013 membership as of the same time period. There were 9 new members on 7 memberships in April 2014 compared to 17 new members on 7 memberships added in April 2013.

**Kitchen:**

- Jamie stated he will have banquet style feed for the upcoming Culver Shoot. He also stated that Dave Marshall would provide the smoked meat for this shoot and the Vortex Open for a complimentary membership. The board discussed this and agreed to Dave's request.

**Refreshments:**

- Jamie stated that we are ok for now.

**Maintenance:**

- The spring clean-up date has been set for 5/31/2014 with 6/1/2014 being the rain date. The clean-up will start at 8:00 a.m. Tom presented a list of items that need to be completed at the spring clean-up. The items were discussed and a couple additional items were added to the list. If you have any other things you feel need to be done please let Tom K. know.
- Tim Larsen used his Bobcat and sweeper to get the gravel off of the grass. He also used it to level out the driveway and parking area.
- Mike Austin will order new bow hangers for inside and have them available to put up on 5/31/2014.

**Tournaments:**

- April 26-27 3D Shoot – The shoot brought in \$1,790 for the 2 day shoot (\$1,389 in registrations, \$364 from the bar and \$37 from soda). We had a total of 108 shooters (60 Non-MAC and 48 MAC) with 6 of them with free shoot cards. We owe MAC \$240 of the registration fees.
- May 24 – Culver Shoot – Tom K. to call Jeff Button about start time for the shoot. The Web Site and Facebook should be updated to note the starting time and that it will be a shot-gun start format.

**Leagues:**

- The summer league will start on May 8<sup>th</sup> and run for 12 weeks. There will not be league for June 19 or July 3<sup>rd</sup> due to the Big III tournament and July 4<sup>th</sup> holiday. Don Neson will do the scoring for the league.

**Advertising and Promotion:**

- There will not be an ad placed for the Culver shoot. The advertising will be by word of mouth.

**Social Media**

- Vic asked if we should add all of the Vortex Committee members to the vortex@blackhawkbowhunters email list. Buzz stated that he would like to keep the list to include Travis and himself. The email address was listed as the contact for people with any questions about the Vortex Open. Keeping the list restricted to Buzz and Travis helps ensure the same answer to questions are being provided.
- Vic brought up the idea of using potentially using [www.archeryevents.com](http://www.archeryevents.com) for the tournaments. The tournament board members are asked to review the site and determine if using it makes sense. Blackhawk already has an account on the site.

**Discuss/Review Building Expansion Ideas.**

- Kool-aid stated that Marshall has the plans drawn up but was not available to present them to the board. Kool-aid and Duane will provide a cost estimate for the plans drawn up by Marshall.
- Tim Larson checked with his real estate friend but they did not have any property available for sell or potential swap.
- The topic of surveying BH members to try and determine their view on the facilities, range availability etc. was discussed. It was decided that Vic will take the list of questions he has so far and the list Kool-aid has and create a list of 10 questions. Vic will then send the survey out to the Board for review/comment.
- Kool-aid will talk with John Livesey, the contact person that Buzz provided, to see if they have any property for sell or have any interest in buying our current property.
- Cleary provided a budget estimate for a new building. The estimate and discussion were put on hold until a future board meeting.
- Ed Pierick and Chad Worrall checked with their commercial lenders to see what the possibility and requirements for getting a loan. The club would be able to obtain a loan with a substansal down-payment and more financials information being provided.

**Old Business:**

- No old business items were discussed.

**New Business**

- The board discussed the potential of attending a Mallard's game on June 10<sup>th</sup>. After discussing the board decided not to move ahead.
- Jerry brought up the fact that we are supposed to be purchasing our pop product from Pepsi. Pepsi stated that the club would need to purchase at least 75 cases of pop a year in order to keep the machine. Jerry asked about purchasing the pop machine from Pepsi and received a price of \$250+tax. Based on the price of the machine and knowing that we would not use 75 cases in a year the board agreed to move ahead with purchasing the pop machine. Jerry will contact Pepsi and take care of the purchase.

Seeing no further business, the meeting was adjourned. Next board meeting will be on **Monday, June 2nd, at 6:30 PM.**

Respectfully submitted by Jerry Gleisner