

Blackhawk Bowhunters
Board of Directors Meeting Minutes
October 3, 2022 @ 6:30 PM @ Blackhawk Clubhouse

Officers		Board Members			
X	Dale Goytowski - President		Kurt Baus		Mark Noyce
X	Dannielle Hendon – Vice President	X	Tony Bickel	X	Jeff Schultz
X	Jerry Gleisner – Treasurer	X	Ann Gleisner		Jamie Zahalka
X	Amy Crooks – Secretary	X	Lance Lafler		
Board Assistants					
	Sheryl Blaschka		Lowell Olcott		Dennis Zintz
	Jeff Button		Phil Pellitteri		
	Jim Burns		Michael Waisbrot		

- Discuss any issues that need immediate attention or to accommodate those who need to leave early
- **Secretary:**
 - Review minutes from the August 2022 meeting
 - ✓ Jerry made motion to approve minutes; seconded by Tony; motion approved
 - Next meeting will be held December 5, 2022
- **Treasurer:**
 - Review the treasures report
 - ✓ Approximately \$149k cash on hand
 - ✓ Approximately \$33k decrease from 2021 to 2022
 - Largest Expenses:
 - ✓ Elevated Platforms
 - ✓ 2021 DNR Grant
 - ✓ Beer & Food
 - Amy made motion to approve Treasurer report; seconded by Jeff; motion approved
- **Membership:**
 - Thru September 2022 we had 337 total members on 236 total memberships:
 - ✓ 63 complimentary members on 49 memberships
 - ✓ 274 regular members on 187 regular memberships
 - Thru September 2021 we had 320 total members on 226 total memberships:
 - ✓ 68 complimentary members on 50 memberships
 - ✓ 252 regular members on 176 regular memberships
 - Collected 161.5 of 262.5 unworked hours for 2021 or \$2,437.50 of \$3,817.50 owed.
 - 3 additional memberships in the past couple days
- **Kitchen:**
 - Future discussion on increasing food prices
- **Maintenance:**
 - No progress on recruiting a maintenance assistant
 - Construct a wire fence along the Blackhawk boundary & install signs
 - ✓ 2/3 complete; Left corner is cleared; Right side still needs to be cleared
 - ✓ Tony will install new “archery range” signs on the property border
 - Review/update the Work Opportunities tab
 - ✓ Post a To Do List on a white board in the clubhouse

- Review the status of projects
 - ✓ Have members clean the indoor facility to meet work requirements
 - Lance will create schedule and a checklist
 - Several members have volunteered to clean the indoor facility
 - Recruit additional members to complete monthly scheduled cleanings
 - ✓ Deal with invasive species in the wooded areas based on Good Oak's recommendations
 - Members that need hours can continue to work on this – Jerry has attempted to reach out

● **Tournaments:**

- Vortex Open results

Year	Reg. Fee	Bar	Pop	Sponsor Raffle	Business Card	Novelty	50/50	Chamber Grant	Youth	Total
2022	\$8,495	\$1,918	\$159	\$5,080	\$1,669	\$1,032	\$535	\$2,000	\$138	\$21,026
2021	\$8,390	\$2,612	\$166	\$7,370	\$2,155	\$675	\$205	\$1,500	\$122	\$23,195

- ✓ Comments on Vortex Open Results:
 - We had 41 no shows this year which would account for the lower income.
 - We gave away quite a few meals as part of the business card shoot whereas last year, we gave away things like free drink, free hot dog etc. Might need to think about being a little more specific on the business cards for the food.
 - No vendors or booths were present
- The scramble money shoot scheduled for September 10th was cancelled due to a lack of entries.
- 2023 Tournament Schedule
 - ✓ Added a scramble money shoot event with the HHA event in 2023.
 - ✓ Tony made motion to raise shoot fees for adults from \$12 to \$15; and youth from \$6 to \$8; seconded by Jeff; motion approved
 - Need to recruit a Tournament Director to replace Tony in 2023
 - Need to recruit a Tournament Assistant to replace Dennis in 2023
 - Tony will look at position descriptions & update as needed; Dale will send updated position descriptions to Kurt & Lowell to send out to membership for potential interest

● **Leagues:**

- Wednesday Night Fall Hunter League Update
 - ✓ The Tuesday night league was combined with the Wednesday league
 - ✓ 6 total teams – it was a struggle to get teams this year
 - ✓ There are new people shooting this year
 - ✓ Paper target status
 - McKenzie no longer supplies paper targets
 - Having difficulty finding other suppliers
 - Little Jon has supply and willing to sell once they get a count of our need – uncertain of the cost

- **Media/Communications:**

- No discussion

- **Youth/Beginner Program:**

- Registration opened on September 1st for Jan/Feb 2023 classes
 - ✓ 110 of the 120 spots filled
 - ✓ Registration fee increased from \$65 to \$70

- **Club Improvements:**

- DNR Shooting Range Development Grant Program
 - ✓ A 2022 grant was approved on August 15, 2022 for the following projects:
 - Extend half of the existing 20-yard-long indoor archery range by 10 yards
 - Dale Goytowski will manage the project
 - Construct multiple elevated shooting platforms on the outdoor ranges
 - Tony and Jerry are coordinating the construction of the elevated platform with the ADA handicap accessible ramps.
 - The project is in process.
 - Expect to complete in the next several weeks.
 - Lance will coordinate the construction of the other two elevated platforms.
 - Plan to begin in spring 2023
 - Must complete the projects by September 30, 2024 to qualify for reimbursement.
 - ✓ Jerry submitted an application for a 2023 DNR grant to pave the parking lot & driveway
 - Estimated cost \$87,500. DNR Share = \$65,625. Blackhawk share = \$21,875

- **Old Business:**

- Tethrd Event on August 20, 2022
 - ✓ Good turnout with about 40 people or more.
 - ✓ Kitchen revenue was only \$22.
- Fundraising
 - ✓ Application for 501c3 non-profit status
 - The IRS application forms were submitted in late June.
 - Waiting for formal approval from the IRS.
 - The average turnaround time is 7-9 months.
 - ✓ Legacy Donation Program
 - Create a marketing plan to motivate people to participate.
 - Use the Natural Resources Foundation of Wisconsin legacy program as a model
 - Leverage Blackhawk's long term goal to motivate members to participate
 - Leverage 501c3 status to promote participation in the program if approved
 - Develop a list of categories (choices) for how the donations can be used
 - Tony will create a draft for review at the December meeting
- Alcohol licenses
 - ✓ Sheryl is taking her documents to the City of Verona

- **New Business:**
 - Girl Scouts looking for an instructor for their troop
 - ✓ Dale will follow up with Alex

- **Any Other Issues**
 - No Discussion

- **Motion to Adjourn**
 - Seeing no further business, Danielle made motion to adjourn, motion seconded by Ann; motion approved.

Next board meeting will be on **Monday December 5, 2022 at 6:30pm.**
Respectfully submitted by Amy Crooks.