

Blackhawk Bowhunters
Board of Directors Meeting Minutes
May 2, 2022 @ 6:30 PM @ Blackhawk Clubhouse

Officers		Board Members	
x	Dale Goytowski - President		Kurt Baus
	Dannielle Hendon – Vice President	x	Tony Bickel
x	Jerry Gleisner – Treasurer	x	Ann Gleisner
x	Amy Crooks – Secretary	x	Lance Lafler
Board Assistants			
	Alex Binter		Jim Burns
	Sheryl Blaschka	x	Lowell Olcott
	Jeff Button		Phil Pellitteri

- **Secretary:**
 - Review minutes from the April 2022 meeting
 - ✓ Jeff made motion to approve minutes; seconded by Mark; motion approved
 - Next meeting will be held June 6, 2022 at 6:30pm

- **Treasurer:**
 - Review the treasurers report
 - ✓ Approximately \$153k cash on hand
 - ✓ Approximately \$22k decrease from 2021 to 2022
 - Largest expenses:
 - Raffle prizes, T-shirts for youth program, Rental deposits for Vortex
 - Fence Materials at Farm & Fleet
 - Quarterly Insurances
 - \$31K Revenue so far this year; \$20k increase from 2021 to 2022
 - ✓ Amy made motion to approve treasurers report; seconded by Lowell; motion approved

- **Membership:**
 - Thru April 2022 we had 268 total members on 181 total memberships:
 - ✓ 63 complimentary members on 49 comp memberships
 - ✓ 202 members on 132 paid memberships
 - Thru April 2021 we had 229 total members on 160 total memberships:
 - ✓ 68 complimentary members on 50 comp memberships
 - ✓ 161 members on 110 paid memberships
 - Unworked hours
 - ✓ Started to email all the members who still owe for unworked hours in 2021.
 - ✓ Collected 201.5 unworked hours of the 262.5 total unworked hours for 2021
 - \$2,077.50 of \$3,817.50 owed
 - Non-working annual membership increased in 2022

- **Kitchen:**
 - Jamie will be here this Thursday for league as well as for spring clean-up day

- **Maintenance:**
 - Need to recruit a maintenance assistant
 - ✓ Email with job description was sent to membership
 - Scheduled spring cleanup date Saturday May 21; rain date Sunday May 22
 - ✓ Dusting indoors
 - ✓ Repaint picnic tables
 - ✓ Clean-up sticks in yard
 - ✓ Fencing materials are available to begin constructing the fence
 - ✓ Enough materials are available to construct one wall on shooting range
 - ✓ If enough volunteers chipper could be rented (need minimum of 4 people to assist with this)
 - ✓ Jerry & Tony will check for skid-loader availability
 - Install an awning over the metal shed service door – Lance
 - ✓ Madison Aluminum Products proposal - \$510
 - Tony made a motion to spend \$510 to install gutter on shed through Madison Aluminum Products; motion seconded by Jerry; motion approved

- ✓ Clearly recommended landscaping work if the gutters were not effective in re-routing the water flow
- Construct a fence along the Blackhawk/Ice Age Trail property line in 2022
 - ✓ Plan to install a smooth wire or hog wire fence with metal posts along the boundary
 - ✓ Construct two more walls along ice age trail boundary for the 3D target course
 - Dennis marked the proposed locations
 - Enough materials are available to construct one wall on shooting range
 - Due to prices of lumber, will wait on purchasing additional wall material
- Review/update the Work Opportunities tab
 - ✓ Lance will post a To Do List on a white board in the clubhouse
- Review the status of projects
 - ✓ Have members clean the indoor facility to meet work requirements
 - Create schedule and a checklist
 - Several members have volunteered to clean the indoor facility
 - Recruit additional members to complete monthly scheduled cleanings
 - ✓ Deal with invasive species in the wooded areas based on Good Oak's recommendations
 - Some chipping is complete, more cutting and chipping is needed

• **Tournaments:**

- Outdoor 3D April 30 – May 1, 2022 Results

Year	Month	Shoot Name	Registration	Bar	Pop	Gross	# of Shooters	FSC	# of Club Shooters	% Club Shooters	% of Total Members
2022	May	3D Shoot	\$883	\$286	\$35	\$1,204	86	4	19	22.1%	7.2%
2021	May	3D Shoot	\$689	\$225	\$31	\$945	70	5	15	21.4%	6.6%

- ✓ Survey was sent to shooters
 - Positive feedback received during shoot
 - Kudos to the tournament team on the layout of the course
 - Concerns raised during shoot
 - Target 25 – shooters could see others pulling arrows across the pond; safety concern
 - Tournament team will work on target placement during next shoot set-up
 - Woods are much more open that it has been in years past
 - Questions raised regarding shooting unlimited class with rangefinders vs hunter class
 - Tournament team will discuss making changes to classes before June shoot
- NFAA Shoot – Saturday only, May 28, 2022
 - ✓ Dale will follow up with Jeff
- Vortex Open scheduled for August 13, 2022
 - ✓ 73 shooters registered so far
- HHAUSA Veterans Archery Shoot at Blackhawk scheduled for April 28-30, 2023
 - ✓ Couple hundred Veterans will be invited
 - ✓ Also open to all shooters
 - ✓ Registration is set at \$20, \$10 will be donated to HHAUSA
- Media team looking into ways of sending notification emails to prior non-member shooters

• **Leagues:**

- Summer Outdoor Leagues start with Thursday
- 24 Registered teams (48 people) so far
 - ✓ 3D League
 - Start May 5th, End August 4th
 - Sign-up sheet is posted in club
 - ✓ Tuesday NFAA League
 - Sign-up is posted on the bulletin board

• **Media/Communications:**

- Website calendar
 - ✓ Review current information and discuss any required updates
- Email was sent out regarding Hwy PB Road construction to the Blackhawk membership
- Lowell & Kurt are planning to update the website this year
- Mowing schedule calendar was added under the work opportunities tab on the website
- Recommend putting additional information on the website regarding Tournament schedule and shoot classes

- **Youth/Beginner Program:**
 - No discussion
- **Club Improvements:**
 - Status Update: DNR Shooting Range Development Grant Program
 - ✓ A grant has been applied for that covers the following projects:
 - Extend half of the existing 20-yard-long indoor archery range by 10 yards
 - Construct multiple elevated shooting platforms on the outdoor ranges
 - A decision is expected in July/August 2022
 - Establish a Long Term Goal
 - ✓ Review Membership survey results – 71 Responses (approximately 20%)
 - Largest response was in favor of constructing 50-60-yard range at the current location
 - 40 in favor of constructing on current property (56%)
 - 11 Respondents voted in favor of moving to a new location within this area
 - 19 voted to remain status quo
 - 1 member suggested constructing a covered outdoor range to allow for unfavorable weather conditions
 - Dale will follow up with member that volunteered their time as Project Manager to discuss ideas and options
 - Discuss any other club improvement ideas
 - ✓ Jerry has reached out to the city to discuss potential of the club attaching to public sewer & well system so current septic mound & well space can be utilized in future as shooting space
- **Old Business:**
 - Status of additional youth program rental bows
 - New Polaris Sportsman 450 ATV
 - ✓ New machine is working well
 - ✓ Old ATV was sold for \$550
 - Private Archery Lessons
 - ✓ Alex did not submit an April report. Dale will follow up.
 - ✓ Due to time constraints Alex has stopped offering private lessons as of May 1st.
 - Fundraising
 - ✓ 2022 Raffle – Jerry
 - Total ticket sales \$8,580
 - \$300 less than 2021 ticket sales
 - Net Income \$3,397
 - ✓ Application for 501c3 non-profit status
 - Next steps
 - Create bylaws aligned with 501c3 organization requirements – The final draft is nearly complete.
 - File forms with the IRS seeking formal approval of 501c3 status
 - ✓ Legacy Donation Program
 - Blackhawk needs to create a marketing plan to motivate people to participate. People will be very reluctant to donate money if there is no clear purpose for the donation.
 - Establishing a viable long term goal for Blackhawk is very important because it provides a reason for people to participate in a legacy donation program.
 - Discussed using language similar to the language currently used by the Natural Resources Foundation of Wisconsin legacy program
 - Develop a list of categories (choices) for how the donations can be used
 - Alcohol license applications are due mid-May
 - ✓ Dale will follow up with Dannielle
 - ✓ New board members need to complete the Alcohol Server license course
- **New Business:**
 - No discussion
- **Motion to Adjourn**
 - Seeing no further business, Jerry made motion to adjourn, motion seconded by Amy; motion approved.

Next board meeting will be on **Monday June 6, 2022 at 6:30pm.**
 Respectfully submitted by Amy Crooks.